



April 27th, 2022

NY Alliance 2022 Annual Conference

**MILLIN
ASSOCIATES**

The Leading Revenue Cycle Management System & Services
for Health & Human Service Agencies



MILLIN ASSOCIATES OVERVIEW

For nearly 40 years Millin

Associates has provided the best revenue cycle management software & services for the Behavioral Health & I/DD industry with an emphasis on providing agencies the highest possible ROI

The MillinPro System was

specifically designed to navigate the everchanging complex billing landscape and compliance requirements within the Health & Human Service industry

Over 300 agencies have already transitioned to the MillinPro RCM system which is integrated with the EMR system that is best suited for the respective agencies.



**MILLIN
ASSOCIATES
BY THE
NUMBERS**

In 2021

Number of claims billed through MillinPro:

11,294,028

Total value:

\$3,194,777,139.64



MILLIN ASSOCIATES PHILOSOPHY

In a perfect world we all want to have one system that does it all, effectively.

In the real world that does not exist.

We do not try to be everything for everyone.

We just **focus** on continuing to be **the best at what we do.**

The 300+ agency partners we work with can attest to that.



MILLIN ASSOCIATES SOLUTIONS

MillinPro RCM System

Implement MillinPro and take advantage of all the features and functionalities within the system including our up-to-date rules engine and issue tracker.

Billing Management Services

Outsource some or all of the billing process to Millin Associates' expert billing specialists so that you and your team no longer need to worry about staff turnover, difficulty hiring expert billers, ensuring all claims issues are being resolved timely, etc. We provide full transparency into our process as you will have access to the MillinPro system thus having all the relevant real-time billing information at your fingertips.



MILLINPRO SYSTEM OVERVIEW

- Cutting-edge **cloud-based** system on Microsoft Azure.
- Unlike many systems where you receive a blank database and are expected to figure out how to configure the system for the various services you provide and payers you contract with, **Millin's implementation team configures all aspects of the system for you.**
- **Rules-engine** that is continuously updated as payer rules and regulations change. This is done for all services your agency provides.
- **Web-service integration** with the clearinghouse and Medicaid's system so there is never a need to leave MillinPro to submit claims, post payments, check eligibility, or check validations
- **Customizable dashboard** designed for the executive management and billing team.
- **Issue tracker** designed to easily follow up on unresolved claims issues and ensure no claim falls through the cracks.
- Ability to perform **batch eligibility verification**
- Comprehensive **reporting** system
- **Integrates with the EMR** of your choice via API, HL7 or file upload
- **Integrates with the General Ledger** of your choice



MILLIN RCM SERVICES OVERVIEW

- Millin's billing staff **specializes in the billing process** for the services you provide
- Millin has business analysts on staff that **review the continuous payer and regulatory changes** and communicates with the plans and State when clarification is required in order to ensure a compliant process with minimal denials.
- Millin has an **internal training program** to ensure all billing specialists are up to date latest changes and regulations
- Your agency will have a dedicated **expert account manager**
- Considering the number of agencies that partner with Millin, we are able to quickly **identify industry-wide issues vs. agency specific issues**
- **You have real-time full access to MillinPro** and its dashboard to view all the work that is being performed by Millin on your behalf
- When outsourcing the billing process to Millin Associates, you **no longer need to worry** about staff turnover, claims not being processed timely, or claims not being processed correctly.
- When outsourcing the billing process to Millin, **you can focus on expanding the much-needed services** to the population you serve, while knowing we will collect full payment on all your eligible claims

EXPERTS

COMPLIANCE

SPEED

STAFFING



NEXT STEPS

Agency Requirements
Proposal
System Implementation



Agency Requirements:

Please use this link <https://onboarding.millinmedical.com> to provide Millin with your requirements (Programs, # of Claims, EMR).

It takes no more than a few minutes to fill out!



Proposal:

Millin will produce a Proposal Quote for MillinPro/RCM for you within 48 hours.



Implementation:

Millin configures the system based on your specifications, requirements, and preferences.

There is very little work to be done on your end!



THANK YOU!



Nick Jerolimov

Contact Nick for any follow up questions or assistance with the next steps in the process.

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